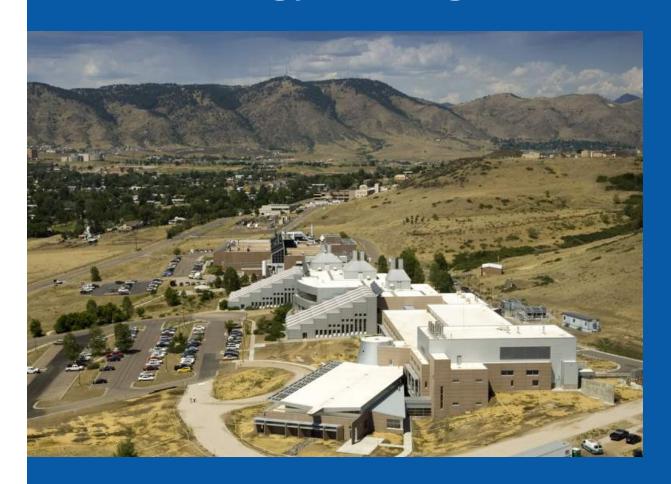


Considerations for Emerging Markets for Energy Savings Certificates



National Renewable Energy Marketing Conference October 26-29, 2008

Barry Friedman

What is an Energy Savings Certificate and How is it Used?

Tradable

Represent a unit of energy savings



Markets for ESCs

Units: 1 MWh, Common energy units, or Tons of oil equivalent

Steps in ESC Trading Schemes

Identify energy savings project

Determine baseline energy usage

Install efficiency measure

Third-party verification of savings

Determine savings
through:
metering/measurement,
engineering estimates,
deemed savings

Certificates of ESC-eligible projects

Issuance of ESCs

Tracking ownership of ESCs

Retirement of ESCs

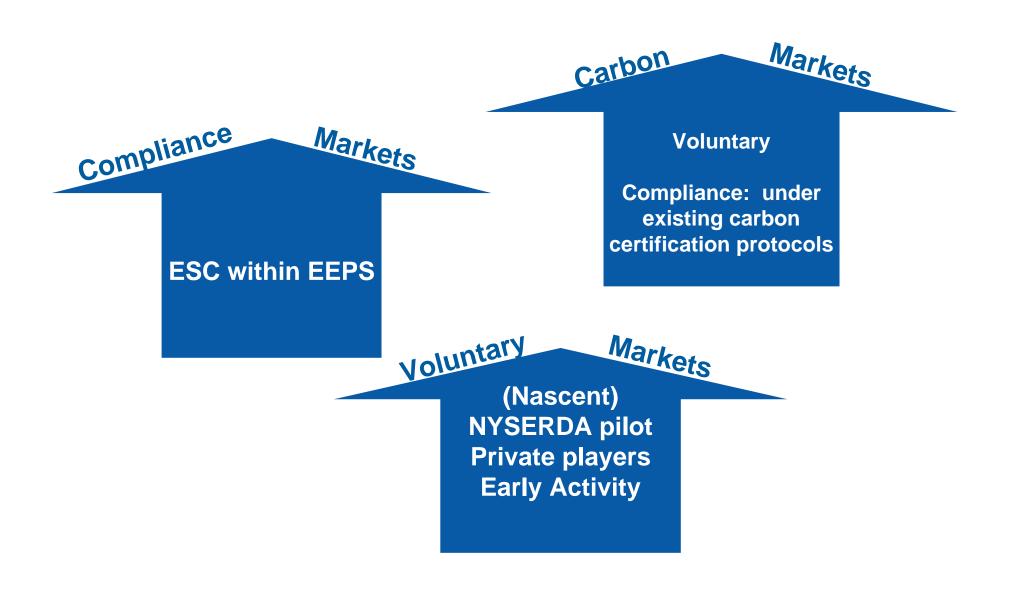
Benefits of ESCs

- Free market forces to increase efficiencies
- Increase competition from the private sector
- Reduced payback periods, leading to:
- Project type and participant diversity

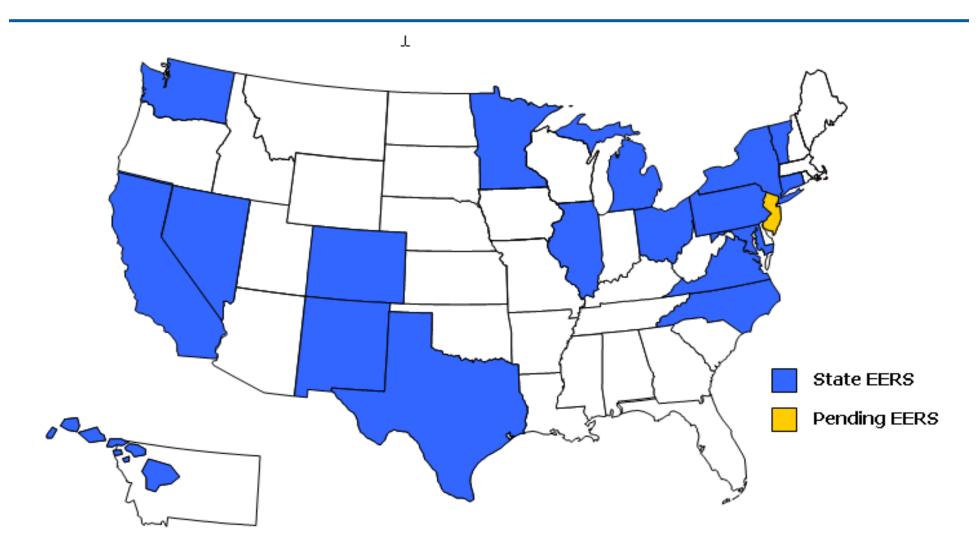
Criticisms, Challenges, and Hurdles

- Transaction costs: complexity of market and data collection
- Measurement and verification: Need for uniformity and consistency to support trading
- Tracking ownership: an automated system is key
- Credibility issues: must be real AND additional
 - Cream skimming
 - Free ridership
- National EEPS: unique issues

Markets for ESCs



Energy Efficiency Portfolio Standards (EEPS) States



Source: American Council for an Energy Efficient Economy (ACEEE)

Potential ESC Compliance Market in States with Existing Long-Term Energy Efficiency Obligations

| State | ESC Market Potential (GWh) | | |
|----------------------|----------------------------------|--------|---------|
| | 2010 | 2015 | 2020 |
| Standalone EEPS | | | |
| CA | 15,491 | 18,654 | 11,021 |
| CT | 1,125 | 1,330 | 1,400 |
| CO | 1,101 | 1,171 | 1,233 |
| IL. | 1,604 | 11,441 | 24,449 |
| MD | 2,441 | 7,470 | 10,298 |
| MN | 684 | 4,255 | 7,361 |
| NM | 401 | 936 | 1,604 |
| NY | 6,438 | 16,255 | 21,979 |
| OH | 1,115 | 7,523 | 17,160 |
| TX | 3,193 | 4,463 | 4,769 |
| Subtotal | 32,881 | 74,135 | 103,432 |
| Energy Efficiency In | cluded in Broader Portfolio Star | ıdard | |
| HI | 308 | 878 | 1,316 |
| NC | 0 | 2,713 | 6,902 |
| NV | 1,062 | 2,119 | 2,525 |
| PA | 0 | 0 | 0 |
| Subtotal | 1,370 | 5,711 | 10,742 |
| Total | 34,251 | 79,845 | 114,174 |

NYSERDA Voluntary ESC Pilot Program

- Purposes:
 - Increasing EE measures
 - Improving the transparency and credibility of ECS markets
 - Addressing potential emissions "leakage" from RGGI
- Aggregates ESCs
- Auctions to brokers or consumers
- Uses proceeds to fund EE projects
- ESCs donated by customers in the Peak Load Reduction Program, Summer 2007
- Costs minimized by:
 - using M&V from pre-existing program,
 - Estimating/issuing the ESCs earned over lifetime of project.
- Tracking: no automated system; attestations from brokers
- Hybrid, with characteristics of voluntary and compliance markets

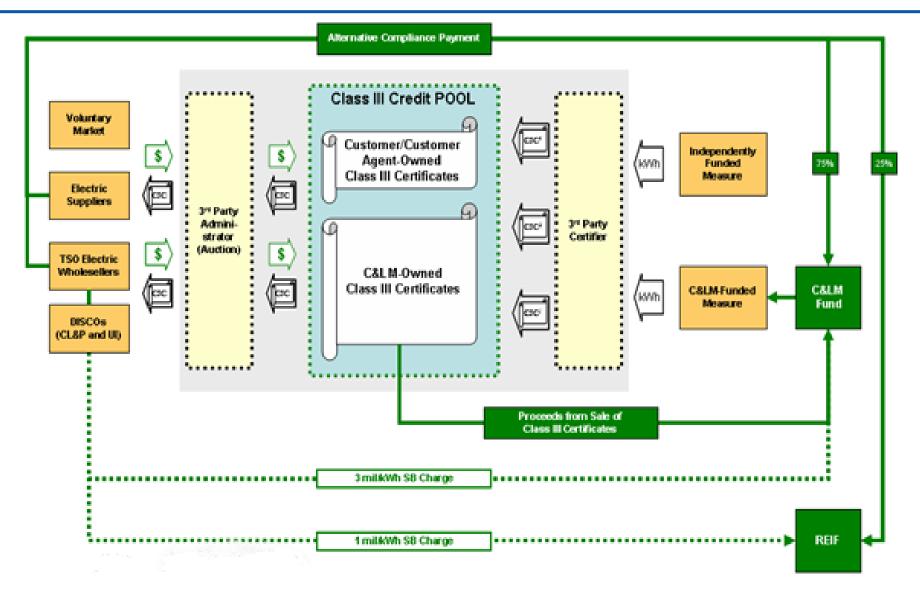
ESC Trading in Connecticut: NEPOOL GIS Snapshot

- Trading Experience
- NEPOOL Tracking
- Program structure and lessons learned
- Residential Rules
- Other notable provisions

| | 5.1 1 c | |
|----------------------------|----------------|--|
| | Number of | |
| | Certificates | |
| Fuel | Traded | |
| | | |
| | | |
| Solar Photovoltaic | 762 | |
| Fuel cell | 3,227 | |
| | | |
| Digester gas | 9,096 | |
| | | |
| Efficient Resource (Maine) | 50,934 | |
| CLM | 76,743 | |
| Wind | 181,798 | |
| Landfill gas | 252,799 | |
| Biomass | 320,371 | |
| Diviliass | 320,371 | |
| Municipal solid waste | 340,409 | |
| Wood | 489,610 | |
| | · | |
| Trash-to-energy | 532,365 | |
| Jet | 547,315 | |
| Diesel | 813,650 | |
| Oil | 1,093,789 | |
| | 1, = = = 1 = = | |
| | 0.500.400 | |
| Hydroelectric/Hydropower | 2,526,166 | |
| Coal | 4,912,296 | |
| Natural Gas | 8,745,525 | |
| Nuclear | 9,608,300 | |
| Total | 30,505,155 | |

Source: NEPOOL GIS

Connecticut Compliance Trading Scheme



Source: Connecticut DPUC

Key Structural Elements of ESCs Programs

- Targets
- Certifying body
- Additionality, Free Ridership, and Cream Skimming
- Eligible Project Types
- Trading Rules
- Measurement and Verification
- Reporting and Tracking Requirements
- Length of Issuance Period, Up-front Issuance, and Banking Rules
- Alternative Compliance Payments (ACPs)



Renewable Energy Laboratory

Innovation for Our Energy Future

Thank you for your attention!

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Download Complete Report: http://apps3.eere.energy.gov/greenpower/