offsets 101

the market for emissions reductions

renewable energy markets conference september 13, 2009

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- 1. intro to climate change
- 2. what is an offset?
- 3. offset projects
- 4. the voluntary market
- 5. certification
- 6. RECs vs. offsets



Solar radiation powers the climate system.

Ab

Ear



The Greenhouse Effect

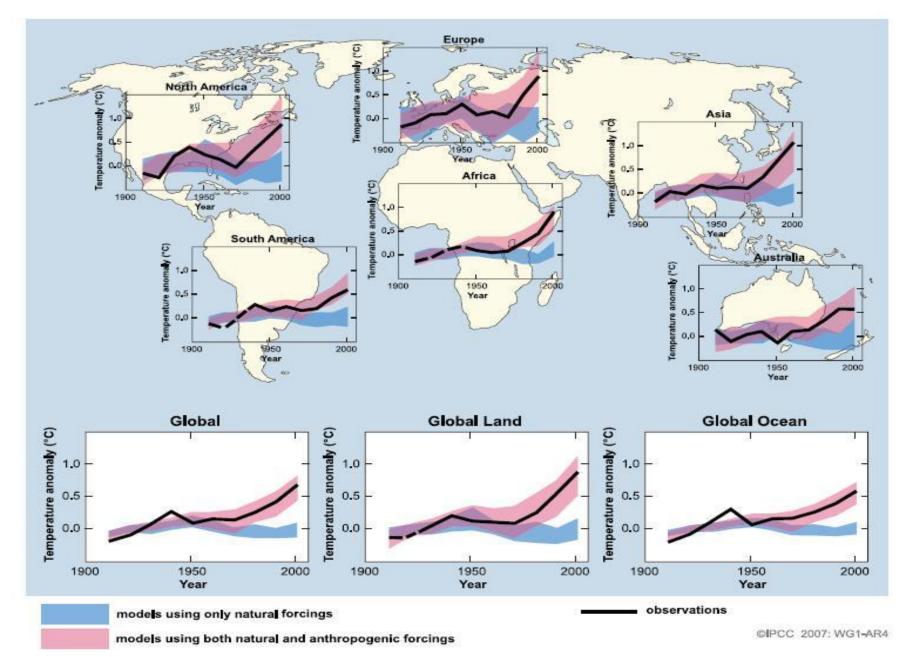
Some of the infrared radiation passes through the atmosphere but most is absorbed and re-emitted in all directions by greenhouse gas molecules and clouds. The effect of this is to warm the Earth's surface

Some solar radiation is reflected by the Earth and the atmosphere.

Greenhouse Gas (GHG)	Chemical Symbol	Global Warming Potential (GWP)	
Carbon Dioxide	CO_2	1	
Methane	CH ₄	21	
Nitrous Oxide	N_20	310	
Hydrofluorocarbon	HFC	140 - 11,700	
Perfluorocarbon	PFC	6,500-9,200	
Sulfur Hexafluoride	SF ₆	23,900	

surface.







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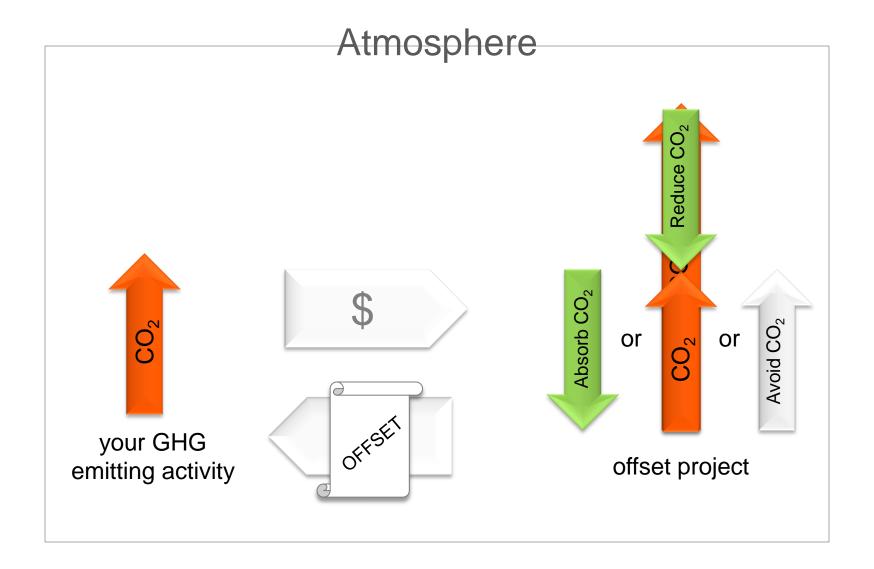


definition

A carbon offset represents a specific quantity of greenhouse gas (GHG) emission reductions (i.e. a ton of carbon dioxide absorbed or avoided) from a project-based activity, which is purchased in order to negate or diminish the impact of the recipient's GHG emissions.

When you purchase an offset, you alone have the right to all associated claims about the environmental benefits it embodies. An offset is to be regarded as real environmental commodity, not a donation or investment in a future project.







your GHG

emitting activity

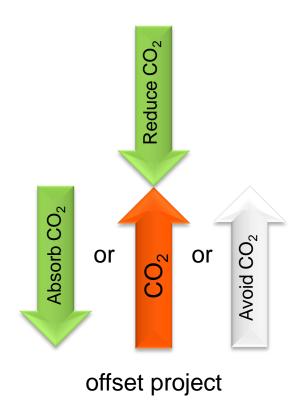
Emissions Categories (Scopes)

- Scope 1 direct greenhouse gas emissions from sources owned or controlled by the entity.
- Scope 2 indirect, and associated with the generation of electricity, heating/cooling, or steam purchased for the entity's own consumption.
- Scope 3 other indirect emissions not covered in Scope 2, including employee business travel; transportation of products, materials, and waste; outsourced activities; and production of imported materials.



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renewable energy
energy efficiency
agriculture/forestry/land use
methane destruction
industrial gas destruction



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compliance markets

meeting mandatory mitigation obligations with offsets

the clean development mechanism (CDM)

- the international compliance market
- developed countries can help meet their kyoto targets by purchasing certified emission reductions (CERs)
- administered by the UNFCCC Secretariat, the CDM Executive Board
- 1,792 registered projects
- vast majority of projects in china, india, and brazil
- 2008 transactions: 389 million tonnes CO₂-e, worth \$6.5 billion

the voluntary market

global market for emission reductions to meet voluntary demand

- different places where trading takes place – exchanges vs. over the counter (OTC)
- different commodity names

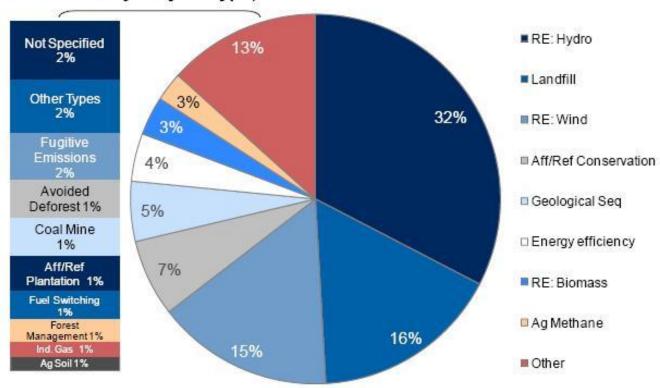
global market

- total value in 2008: \$705 million
- total volume in 2008: 123 million tonnes CO₂-e



voluntary market

Transaction Volume by Project Type, OTC 2008

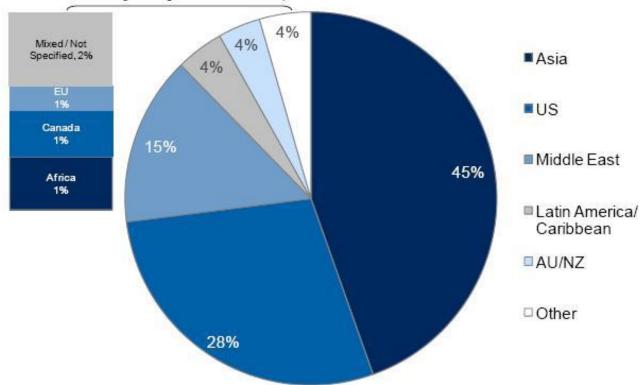


Source: Ecosystem Marketplace, New Carbon Finance.



voluntary market

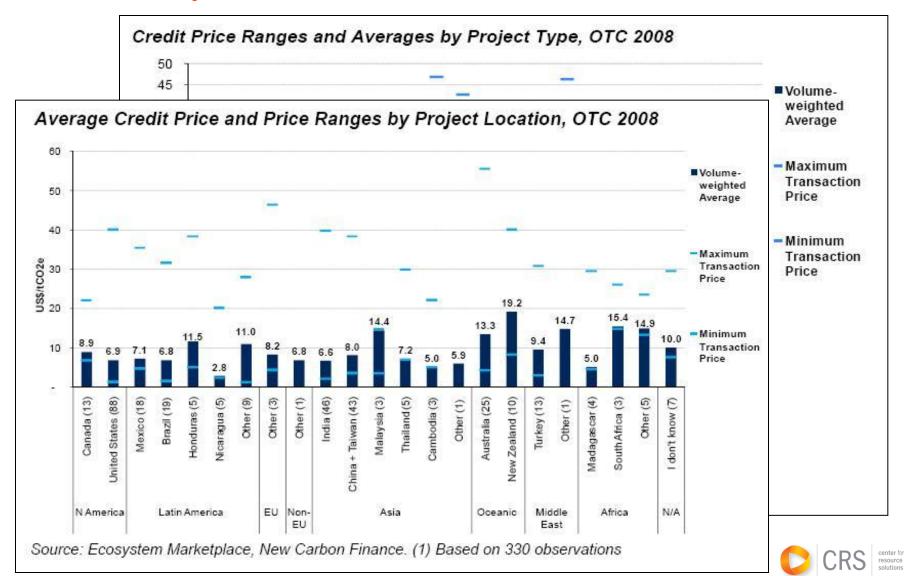
Transaction Volume by Project Location, OTC 2008



Source: Ecosystem Marketplace, New Carbon Finance.



voluntary market



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quality = PAVER

Permanent must last in perpetuity, the emission

reduction cannot be reversed

Additional must be spurred by the carbon market,

"beyond business as usual"

Verified must result from projects who performance

can be readily monitored and verified

Enforceable must be backed by contracts or legal

instruments that define their creation and

ensure exclusive ownership

Real must represent actual emission reductions

that are not artifacts of incomplete or

technically flawed accounting



project certification

the CDM





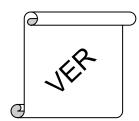
the voluntary carbon standard





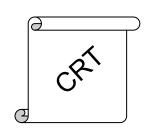
the gold standard





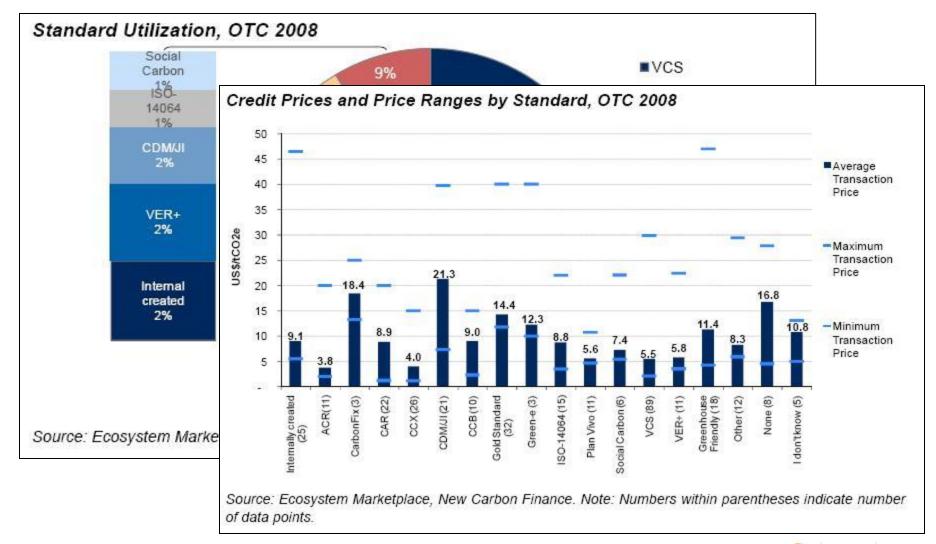
the climate action reserve







project certification





product certification – consumer protection

The Path of a Green-e Climate Certified Offset

How Green-e Climate certification works, from project to consumer



The Project. A greenhouse gas emission reduction (offset) project, such as renewable energy, energy efficiency, methane capture, or forestry.



The Seller. A company buys the offsets produced from the project, and packages them together into a product that is then sold to consumers.



The Consumer. Buys a Green-e Climate Certifled offset to balance their own greenhouse gas footprint.

Projects must be certified by a Green-e Climate Endorsed Partner. These Endorsed Partners verify that the greenhouse gas emission reduction (offset) projects meet stringent criteria. Green-e Climate Certified Offsets are real, permanent reductions from "additional" projects. Consumers are guaranteed that a seller's supply of offsets equals their sales, and that their advertising is accurate.





product certification – consumer protection

Product Name Product Content Label

Project Type	Project Certification	Project Location	% of Product [*]
Energy Efficiency	Gold Standard	Mexico	20%
Landfill Gas Capture	Voluntary Carbon Standard	Tanzania	40%
Renewable Energy	Green-e Climate	United States	20%
Digester Gas	Clean Development Mechanism	China	20%

The emission reductions supplied were created in:

2007-2008



Green-e Climate is an independent certification program for greenhouse gas emission reductions (offsets) sold on the voluntary market. It provides a way to identify products that meet the program's high environmental and consumer-protection standards. For more information on Green-e Climate certification requirements, or to find certified products, see www.green-e.org or call 888-63-GREEN.

*The percentages listed are prospective. Actual figures may vary. For more information on how much they can vary see *Price*, *Terms* & *Conditions*.



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RECs vs. offsets

bundled vs. stacked commodities

REC – all the 'green' attributes offset – just the carbon attribute

REC

- energy-related claims only scope 2 emissions
 - unit: MWh electricity generation

RE-derived offset

- all scopes
- additionality: timing, regulatory, and performance, barriers, or financial
 - unit: tCO2-e (requires conversion from MWh)
- a REC is not an offset RECs transcend carbon, offsets transcend renewable energy
- but a renewable energy project can be an offset project, i.e. generate offsets...if it meets additionality requirements
- RECs and offsets cannot both be produced for the same MWh of generation...it's one or the other

Fighting Climate Change is as Easy as 1, 2, 3...

- 1. **REDUCE** your emissions!
- 2. **SWITCH** your power! Buy Green-e® Certified Renewable Energy
- 3. **OFFSET** everything else! Buy Green-e® Certified Carbon Offsets

Make sure you're protected!

Buy Green-e® Certified Renewable Energy and Carbon Offsets.

Look for the Green-e Logo!



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